



.....TeleGroup

Communication without boundaries.

Company profile

Business activities

VISION / MISSION / BUSINESS VALUES

Our VISION is to become leading system integrator in the field of ICT and integrated software solutions and thus advance and transform ways of communications in the Western Balkans' region.

Our MISSION is strategic orientation towards our clients providing them latest ICT infrastructure and positively influencing the advance in quality and efficiency of their overall business processes.

We are aware that by exclusively applying the highest standards of business ethics and personal integrity, we can win our clients, partners and community's trust. That is precisely why integrity is the key word which describes values we stand for.

FOUNDATION / ACTIVITIES / MARKET

Company TeleGroup was founded on April 1st, 2001. As the system integrator of information-communication networks and systems oriented to operators of fixed and mobile telephony, service providers and corporate systems, the company provides complete integrated solutions for transfer of voice, data and video to end users.

Complete solutions for communication systems include providing consulting and designing services, building and integration of communication infrastructures, as well as providing sophisticated logistics in delivering both equipment and organization of service and maintenance in the post-sales period.

Company TeleGroup is actively present in five countries (Serbia, Bosnia and Herzegovina, Bulgaria, Montenegro and Macedonia), and is one of the leading regional partners of the most significant vendors of ICT industry today.

1. CONSULTING SERVICES

Recognising the needs of potential Clients is a first step in providing adequate and financially justified solutions, possible for integration in both views of modern technologies and existing infrastructure. These services cover the fields ranging from financial-technical elaborate to complete idea solutions which are created for specific needs of the client.

2. DESIGN OF MODERN TELECOMMUNICATION SOLUTIONS

TeleGroup has a Licence for design and building of telecommunication systems of local, regional and international importance. We provide services of design of both transport and access wire line and wireless networks.

Types of projects:

- project scopes and tasks
- idea design
- feasibility studies
- general, main and implementation design
- as - built design
- technical control of the main project

Projects are in the fields of telecommunications, gas installations, transmission lines and substations.

3. ENGINEERING OF WIRE LINE AND WIRELESS TELECOMMUNICATION NETWORKS AND SYSTEMS AND GAS INFRASTRUCTURE SYSTEMS

TeleGroup engineering services comprise civil and installation works of transmission systems and base station side engineering. Company offers high-skilled installation and splicing works on cooper and fibre infrastructure including testing and measurement procedures. The offer of combined and wireless networks includes installation of Customers' Premises Equipment and testing of quality of service.

Solutions for building access networks are based on transfer technologies towards newer generation networks, which permit use of modern protocols such as SIP, G PON, WiMAX...



Business activities

Business activities



Wire line Network Services and Energetics:

- Building wire line access network, cable ducts and installation & splicing of fiber optic cables
- Delivery and building of complex signalisation fibre optic networks along high-ways, railways, electric power transmission lines, pipelines, gas lines and commissioning
- Building of complex combined WAN telecommunications networks for distributed users or for connecting large number of access points distributed through the whole country
- Building secondary access to telecommunications network for business users
- Building gas distributive network and combined gas-telecommunication network
- Building and adaptation of site locations for telecommunications equipment and/or other capacities
- Assembly and commissioning telecommunication, gas and other access nodes
- Building electric power transmission lines and substations up to the 35 kV voltage
- Repair and maintenance of existing cable telecommunication capacities on user's demand

Radio Communication Services:

Implementation:

- Installation and commissioning of base stations (GSM, UMTS, CDMA, WLL, WiMAX...) and integration in existing operator network
- Installation and commissioning of subscription equipment in WLL, WiMAX and similar systems
- Installation and commissioning the equipment of base stations and repeaters in functional UHF and VHF systems
- Installation and commissioning radio relay equipment (NEC, SAF, ERICSSON...)
- Building housing for base stations (raw land and roof top) Installation different steel antenna constructions

4. DESIGN AND SALES OF ICT SOLUTIONS

Over the years gained experience of TeleGroup expert team, through realisation of important projects for most significant institutions and companies of the state, such as national Electric Power Utility company, Serbian Army, Ministry of Interior, Ministry of Finance, Telekom Serbia, etc. Realisation of such projects TeleGroup Company executes through the services of Design and sales of ICT solutions.

ICT solutions and services:

- IP Telephony
- Systems for storage and data securities
- Wireless networks
- Multimedia ICT systems

Technical Support Services:

- Installation and commissioning
- Maintenance within warranty and post warranty period
- Testing and analysis of work of existing installed systems
- Diagnostics of irregularities in the working of the equipment
- Laboratory testing
- Repair of devices

Technical Support Team organises different types of training in our training centre for our users and partners:

- End users are provided with training for use and maintenance of different systems
- Partners are provided with training for installation and maintenance of different systems



Development

Achievements



EMPLOYEE'S STRUCTURE

There are 180 people working in TeleGroup. More than 40% of employed personnel have Bachelor degree, out of which two have a Master degree. Of the total number of employees, 70% is younger than 40 years of age. TeleGroup has over 200 certificates from relevant fields and 70 License certificates for designing and performing activities in telecommunication areas.

MOST SIGNIFICANT SUCCESSES

- „Belgrade Winner“ - an award given by Belgrade Commercial Chamber on May 22, 2009 for significant economic results achieved in 2008
- Award for the fastest growth of sales for Motorola products in Europe - Motorola Channel Partner Conference 2008, Rome, Italy
- Daily newspapers BLIC „Top Business Manager of 2007“ - founder of the Company, Mr Milomir Gligorijevic entered the list of 10 finalists out of 96.000 of small and medium enterprises being active in Serbia
- DISKOBOLOS 2004 - for presentation: „A city under video-surveillance - Čačak“ - wireless access network functioning as a video surveillance system
- Various awards and recognitions for humanitarian and Corporate Social Responsibility (CSR) activities

MOST IMPORTANT CLIENTS

Telekom Serbia a.d., PTT Serbia, Telenor, Promonte, SBB, RTS, Public Enterprise Serbia Gas, YugoRozGaz, Electric Power Industry of Serbia, Ministry of Defence, Ministry of Finance, Ministry of Internal Affairs, National Bank of Serbia, World Bank Belgrade Office, Belgrade Stockexchange, Uniqa Insurance Company, US Steel, Lufthansa Belgrade, Zepter International, Philip Morris, Coca-Cola...

MOST IMPORTANT PARTNERS

Ericsson, Cisco Systems, IBM, Motorola, Huawei, Aastra, 3M, ADC Krone, Alvarion, AudioCodes, RAD Data Communications, SAF, Ceragon, EMC²...

MOST IMPORTANT PROJECTS

1. Project of improving existing communication network for the need of Head office for common works of Republic institutions - locations: „Parliament building SIV I, SIV III“, Ministry of Finance, Ministry of economy and regional development, and building of Presidency of the Republic of Serbia
2. Project of implementation and maintenance of wireless systems for the need of Customs Clearance Head office
3. Project of modernization of communication system of Serbian Army
4. Project of improving communication networks for the need of State departments on borders
5. Project of building access networks, combining wire line and wireless technology for urban and rural networks of Telekom Serbia a.d.
6. Project of installation of 3G base stations as per requirements of Telekom Serbia a.d.
7. Project of building distributed gas network on Brzi brod location (territory of the City of Niš)

FUTURE PLANS

Company TeleGroup has been oriented towards and investing, for a long period of time, into business activities related to improvement of modern mobile communication technologies in Government, Financial and Health systems (mGovernment, mCommerce, mHealth)...

It is shown through investing into software applications and solutions, which will, in case of application of modern mobile telephony services within Government systems, enable citizens to use mobile phone for obtaining personal documents, to schedule appointment in municipality departments, etc.

Our focus is now in development of mCommerce solutions, which enable transactions of ownership, goods and services via mobile phone, as well as in development of a mobile system for remote monitoring of health condition.





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